

The Great Western News



January 2009

A Review And A New Year's Resolution

Ask Mr. Janitor:
We sure are having nasty weather as we end one year and start another. What do you think about the weather, this past year and the coming year?



Mr. Janitor Answers:
With all of the snow and ice we have had and with more to come, let's take a quick look at how to handle this stuff. Also, let's look ahead to 2009 and consider some resolutions we can make that will benefit our buildings, our occupants, our workers, and our environment.

As we really get into the snow and ice season, this is a good time for a brief reminder about the role of ice melt and your facility. The job of any ice melt is to break the bond between the ice and your surfaces. Your job is not finished when you apply ice melt. Remember to wait a short time after applying the ice melt, then go out and scrape the ice/slush mixture off your surfaces. After the ice melt does its job of loosening the ice from your surfaces, you have to do your job and get rid of the loose ice and slush. If you do not scrape this stuff away, it will re-freeze leaving your surfaces slippery and dangerous. Applying ice melt starts the job, but you have to finish the job by removing the loose ice and slush before it can re-freeze. Most of our ice melt products have colored coverage indicators so you can see how you are spreading them. Many people use too much. Check the label instructions for spreading directions and use a spreader of some kind to properly and evenly spread your ice melt. Great Western Supply handles several different ice melt products so we can help you with your specific needs. Give us a call for your ice melt needs.

As we move into 2009, let's make a resolution to do our cleaning, degreasing, sanitizing, and disinfecting to achieve healthy results. Looking back on 2008, we can see a shift in product composition. Cleaners, degreasers, sanitizers, and disinfectants no longer have to be harsh or potentially harmful to people or to the environment to be effective or cost competitive. We can do all of these things and do them well while often saving money. These safe, effective, and cost competitive products are often referred to as green, sustainable, renewable or bio-based. These products are made with American raw materials from right here in the U.S.A. Using them is not only safer for you, your workers, the occupants of your buildings, and the environment; they also are good for our economy because they are not based upon foreign petroleum distillates. They are based upon home grown, sustainable American resources. It just makes sense to use these products. They are better for us, for our economy and for the environment.

If you have any questions about ice melt or about using sustainable products to achieve healthy cleaning, please give us a call. Call our Davenport office at 563/445-6644 or in the Cedar Rapids area at 319/395-0445.



Ice Melter *Plus*

High performance, easy on vegetation de-icer pellets

Melts Snow and Ice Fast — Faster than rock salt, potassium chloride, straight urea or blends of these products.

Helps Lawns and Vegetation — Ordinary ice melters can kill vegetation, especially if over-applied. PRO-LINK® Ice Melter Plus is the first sub-zero ice melter that can beneficially affect plant life. Run-off from PRO-LINK Ice Melter Plus converts to a form of stabilized nitrogen, encouraging healthy plant growth. PRO-LINK Ice Melter Plus is manufactured using a process (patent pending) that helps prevent over-application.

Works Below Zero — Exothermic (heat generating) action means PRO-LINK Ice Melter Plus will work dependably at temperatures as low as -25°F (-32°C).

User Friendly Application — When PRO-LINK Ice Melter Plus is applied, it instantly turns red, making it easy for application people to see where it's been applied. And it's made with a patented process that gives it extra bulk, which helps users more naturally apply the correct amount of ice melter.

User Friendly Packaging — Easy to read directions, ingredients, first aid information, use precautions and suggestions in both English and French.

SPECIFICATIONS

- **Coverage Area**...Up to 24 square yards per pound.
- **Color**...Solid, white to faint pink granular pellets, changing to red on application. Color dissipates as it dissolves to a melting brine.
- **Odor**...Odorless.
- **Storage**...Store in cool, dry area. Prolonged storage may cause product to cake and become wet from atmospheric moisture.
- **pH**...Neutral to slightly alkaline.
- **Specific Gravity**...2.2
- **Vapor Pressure**...0.009 mm Hg @20°C
- **Solubility In Water**...Very soluble
- **Temperature**...When activated by moisture, product temperature can reach as high as 140°F (60°C), making this product effective at temperatures as low as -25°F (-32°C). The freezing, boiling and flash points for the components used in this product are extreme and unlikely to be encountered in application.



PACKAGING

ITEM

100lb/45 kg Drum (EM100)

44 lb/20 kg Bag (EMB44)

Dispose of container and unwanted product as permitted by all local, state/provincial and federal requirements. Many areas have recycling facilities for the steel, paperboard and polyethylene used in this product packaging.

your local PRO-LINK Distributor is:

Marketed by
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