

September  
2010

# Great Western News

## STOP Dirt at the Door

*"A proper entrance matting system can prevent up to 85% of dirt from entering a facility."*

Entrance matting is an integral part of your cleaning program. The cost of removing ONE POUND of dirt from a facility is \$500 on average.

The most efficient, cost effective method of keeping maintenance costs to a minimum is to STOP DIRT AT THE DOOR. Entrance matting does just that. A proper matting system can prevent up to 85% of dirt from entering a

facility. Proper matting systems include:

- An aggressive outdoor scraper mat to remove heavy dirt, debris and snow.
- An indoor/outdoor mat placed between doors for additional wiping and scraping action.
- An indoor wiper mat to thoroughly dust and dry shoes.

A fifteen foot run of entrance matting can reduce liability, protect

floors, improve appearance, reduce maintenance costs and improve air quality.

Contact your Great Western Supply representative or call our office at (563) 445-6644 for assistance in setting up your buildings entrance matting system.

## PARDON OUR PROGRESS

Great Western Supply is making some exciting improvements to our building to better suit our customer's needs. Please use the designated exits and entrances. The project is scheduled to be completed in October. Thank you for your patronage.

### Please Note:

In honor of Labor Day, Great Western Supply will be closed on Monday, September 6<sup>th</sup>. We will re-open on Tuesday, September 7<sup>th</sup> at 7:30am.

## Pre-Season Ice Melt Sale

Our pre-season ice melt sale is in full swing. Great Western Supply is partnering with our ice melt manufacturers' to offer a chance for you to save over regular, in-season ice melt prices. Just place your order between now and

September 30<sup>th</sup>. You don't have to take shipment until October 31<sup>st</sup>. When the pre-season sale is over prices will increase. Take advantage of this opportunity to save money and be prepared.



Great Western Supply Co.

### Great Western Supply Co.

Paper, Janitorial Supplies & Equipment  
116 E. 53rd Street • PO Box 2786  
Davenport, IA 52809-2786

Phone (563) 445-6644  
(800) 322-6815

Fax (563) 445-6654

[www.greatwesternsupply.com](http://www.greatwesternsupply.com)





# What to Consider When Choosing a Mat

When considering what type of mat to buy there are two main criteria:

- What type of traffic area do you have?
- What type of area is it going in?

Identifying the proper mat will assure the perfect mat in any location.



## Type of Traffic

### Light Traffic

- Under 250 foot traffic per day
- Small businesses
- Boutiques
- Side entrance, etc.

### Medium – Heavy Traffic

- 3,000 – 5,000 foot traffic per day
- Convenience store
- Restaurant
- Hotel, etc.

### Light – Medium Traffic

- 250 – 3,000 foot traffic per day
- Office building
- Small retail store
- Bank/Postal service, etc.

### Heavy Traffic

- Over 5,000 foot traffic per day
- University
- Airport
- Hospital, etc.

## Type of Area

### Dry Areas

- Pharmacy counters
- Assembly lines
- Work stations
- Cashier stations
- Packaging areas, etc.

### Wet Areas

- Cafeterias
- Bars
- Walk-in freezers
- Showers
- Dishwashing areas, etc.

### Wet / Oily Areas

- Machine shops
- Kitchens
- Garage Work stations
- Cook lines
- Oil changing pits, etc.

Mat Name	Traffic			Area		
	Light	Medium	Heavy	Dry	Wet	Wet/Oily
Commercial Clean Machine	•	•	•	•	•	
Mat-A-Dor	•	•	•	•	•	
Super Soaker	•	•	•	•	•	
Duraweave	•	•	•	•	•	
EcoStep	•	•		•		
1,2,3 Mat	•	•		•	•	
Embossed Diamond Deluxe	•	•		•	•	
Chevron	•	•		•		
Soft Step	•			•		
Tile Top Safety	•			•		
Tile Top Standard	•			•		
Foam	•			•		
Tire Track		•	•	•		
Berber Style		•	•	•		
Ribbed Scraper		•	•	•		
Grounds Keeper		•	•	•		
Sanimat		•	•		•	
Fiber Plush		•		•		
Rug Hugger II		•		•		
Economy		•		•		
Heavy-Duty Beveled		•				•
Captivity			•	•		
Wet/Dry Plus		•				•
EcoPlus			•	•	•	
Floor Keeper			•	•		

Many of our products have recycled content that reduces the amount of non-renewable resources from entering landfills, thus preserving our natural resources.



Product	Recycled Content
Eco Plus Mat	100% surface, 15% backing
Ecostep Mat	100% surface
Mat-A-Dor	37%
Super-Soaker family	15% backing

**Dry Areas:** This type of environment allows the use of supple mats like PVC foam, which provide excellent support against muscular fatigue. *Example: Soft Step & Soft Step II Foam Anti-Fatigue Mat*

**Wet Areas:** Requires the use of matting with a drainage system to allow the fluid to evacuate and prevent the risk of falls. *Example: Sanimat Mat*

**Wet/Oily Areas:** Require very durable mats with an efficient drainage system. Mats made of quality materials such as nitrile, which is resistant to many greasy products. *Example: Wet/Dry Plus Mat*

Distributed by:



The USGBC Member Logo is a trademark owned by the U.S. Green Building Council and is used by permission. Pro-Link® is a registered trademark of Pro-Link Inc.

Copyright © 2010, Pro-Link Inc. All rights reserved.