

The Great Western News



March 2007

Auto Scrubbers Are Not All Created Equal

Mr. Janitor made a reference to generic prescription drugs. It is often a wise choice to have your doctor prescribe a generic drug because generic drugs are usually less expensive than most brand names, yet a generic has to perform exactly the same as the brand name. With prescriptions, buying the least expensive drug often makes the most sense because the performance you receive has to be exactly the same as with a more expensive brand. This is definitely not the case with auto scrubbers.

There is nothing generic about the many different brands of auto scrubbers on the market today. Where was the scrubber made? What is the nature of the various components used in constructing the scrubber? How is the machine assembled? Is the design of the machine user friendly and easy to maintain? Are parts readily available and reasonable in cost? What are the specific terms of the warranty? What is the reputation of the scrubber within the industry? If repairs are ever needed, who will service the machine?

These and other similar questions can help you select an auto scrubber based upon real value—not just upon price. Often, the real cost of using an auto scrubber goes far beyond the purchase price!

TOMCAT Auto Scrubbers : An All American Breed

Tomcat auto scrubbers are 100% American made by the RPS Corporation in Racine, Wisconsin. All of the component parts used in their manufacture are also 100% American made. Many different models are available from 17” to 34” walk-behind models to 26” to 35” rider models in disk or cylindrical style. *Tomcat* scrubbers are designed and built with the customer in mind and offer real value. Their steel construction, 100% stainless fasteners and polyurethane rollers offer superb protection and toughness. Your operators will appreciate *Tomcat's* easy to use, easy to maneuver, and easy to maintain designs. *Tomcat* scrubbers are designed and built to clean schools, malls, warehouses, retail outlets or any situation where cleaning performance and durability are needed. *Tomcat* auto scrubbers offer real value in today's market.

For more information about the *Tomcat* scrubbers or to schedule a no cost, no obligation demonstration of these outstanding scrubbers, please call us at our Davenport office at (563) 445-6644 or at our Cedar Rapids office at (319) 395-0445.

Mr. Janitor:

I have a lot of hard floors to keep clean. My auto scrubbers spend more time in the repair shop than scrubbing floors. We do the routine maintenance, and we do not mistreat the machines. Any thoughts about this problem?



Mr. Janitor Answers:

When you get a prescription from your doctor, it often makes sense to use a generic drug because generics cost less yet must perform exactly the same and be of exactly the same quality as the brand name drugs. This is not the case with auto scrubbers. They are made by different manufacturers to different standards with different components. This results in different performance and quality levels among auto scrubbers. Quality and cost-in-use may vary greatly!